

ACTION REQUEST – Transportation Services	
To:	Warden and Members of Council
Date of Meeting:	April 22, 2025
Subject:	2025-55-595-Guiderail Tender

RECOMMENDATION(S):

THAT the Council of the United Counties of Stormont, Dundas and Glengarry accept the joint tender from Peninsula Construction Inc. for guiderail replacement at their unit prices totaling \$689,110.00 plus H.S.T.

The joint tender includes the following municipal partners:

- The United Counties (\$309,785.00)
- The Township of South Stormont (\$87,475.00)
- The Township of North Stormont (\$291,850.00): and

THAT the Manager of Capital Works - Roads be authorized to sign all necessary documents to give effect to the contract

EXECUTIVE SUMMARY:

This is a regular maintenance activity undertaken by Transportation Services and is incorporated within the 2025 budget.

BACKGROUND:

This tender involves the removal of existing deficient guiderail, the installation of new steel beam guiderail, the addition of new end treatments, and adjustments to existing guiderail at various locations across SDG.

A summary of the bids is provided in Table 1 (excluding H.S.T.):

Table 1: Summary of Bids

COMPANY NAME	AMOUNT OF BID
Peninsula Construction Inc.	\$689,110.00
Hughson Fencing and Guiderail	\$759,275.00

OPTIONS AND DISCUSSION:

1. Approve the tender – Recommended

Guiderail is an important roadside safety feature, and annual work demonstrates SDG Counties' commitment to maintaining safe and functional roads. This option is recommended.

2. Do not approve the tender - Not Recommended

Staff do not recommend this option.

FINANCIAL ANALYSIS:

All municipal partners have conducted a thorough review of the Guiderail tender and confirmed that it aligns with their respective budgets.

Table 2: Total Guiderail Costs

Description	Total Tendered Price
SDG Counties	\$ 309,785.00
Net HST	\$ 5,452.22
Total	\$ 315,237.22
Budget (55-595)	\$ 325,000.00
Surplus	\$ 9,762.78

Two items within the tender have been identified as provisional. At present, staff are recommending proceeding with the provisional items while monitoring the Tarriff impact during construction months.

LOCAL MUNICIPAL IMPACT:

This was a joint tender available to all local municipalities. The guiderail tender includes the Townships of North and South Stormont

RELEVANCE TO STRATEGIC PRIORITIES:

Continued investment in infrastructure, in collaboration with local municipalities, enhances shared services and promotes long-term asset sustainability.

OTHERS CONSULTED:

- South Stormont's Director of Public Works.
- North Stormont's Director of Public Works.
- Director of Financial Services/Treasurer.

ATTACHMENTS:

N/A

RECOMMENDED BY:

Dana Grant
Manager of Capital Works - Roads

APPROVED BY:

Maureen Adams
CAO